

**Articulation Agreement  
between  
Gateway Education, LLC  
and  
South College**

Gateway Education, LLC (hereinafter "GATEWAY") 107 North State Road 135, Suite 302; Greenwood, IN 46142 and (South College) (herein after COLLEGE) hereby establish this Articulation Agreement (AGREEMENT) entered into on this **21<sup>st</sup>** day of **April, 2022** to facilitate higher education program engagement through The COLLEGE for students who complete programs and/or earned industry certifications through GATEWAY.

**Whereas**, This Agreement will become effective on the date specified above and will remain in effect, as written for a period of 5 (five) years. Unless terminated by either party, in writing, 90 (ninety) days prior to the scheduled termination of the last renewal date, this agreement will automatically renew for 3 (three) consecutive 5 (five) year terms.

**Whereas**, GATEWAY will execute this agreement with the COLLEGE, but reserves the right to utilize Distance Learning Systems Indiana, Inc., a company with common ownership providing essential products and services to help fulfill the terms set forth herein.

**Now therefore**, in consideration of the mutual benefits and obligations contained herein, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

**PURPOSE**

- This AGREEMENT formally recognizes that both institutions are active educational partners, committed to providing greater educational opportunities and services for students seeking a higher education program following their completion of GATEWAY programs, and/or earned industry certifications. This commitment strongly supports the concept of a seamless transfer that embraces the principle that transfer students should not be required to repeat competencies already achieved.
- Both institutions enter into this Agreement in the spirit of cooperation and mutually recognize each other as quality institutions of education. Each institution, furthermore, is dedicated to serving students from all walks of life, regardless of race, ethnicity, religion, sex, disability, color, age, marital status, national origin, sexual orientation or other non-merit factors.
- Under the terms and conditions of this AGREEMENT, GATEWAY students will be provided the opportunity to maximize, as much as possible, their GATEWAY coursework for transfer credit into the "COLLEGE." The credit equivalencies for GATEWAY coursework are reflected in the Articulation Agreement course equivalency chart.

**TRANSFER ELEMENTS**

This AGREEMENT establishes the principle that all articulated GATEWAY coursework will transfer to the COLLEGE, and that GATEWAY students will not be required to repeat completed equivalent courses at the COLLEGE in accordance with the transfer credit equivalencies reflected in the course equivalency chart. All credits from courses listed in Appendix A that are completed at GATEWAY with a grade of C or

higher, and/or as stipulated by the COLLEGE passing scores on standardized exams such as CLEP and DANTES will be accepted and applied toward a designated/appropriate College degree(s) or Certificate Program(s). Corresponding credits from courses completed with a grade lower than C will not transfer.

GATEWAY students shall follow course/credit transfer processes of the COLLEGE and, therefore, must meet all applicable requirements and deadlines pertaining to application for admission, advising, registration, and payment of tuition and fees.

### **OBLIGATIONS OF THE COLLEGE**

- The COLLEGE may refer its students to GATEWAY who wish to complete courses required for graduation when those courses are not readily available through the College. GATEWAY will prioritize these students to ensure courses are completed efficiently and on schedule.
- The COLLEGE will add a copy of the executed agreement with GATEWAY to the COLLEGE'S website under the Academics tab (Transfer/Articulation Agreements with Other Institutions). This area is where the public can review all articulation agreements between the COLLEGE and its educational partners.

### **OBLIGATIONS OF GATEWAY EDUCATION, LLC**

- GATEWAY agrees to promote, advertise, and market the COLLEGE in a manner consistent with other such partners listed on the GATEWAY website and social media.
- GATEWAY understands it is not being engaged to function as a recruiter or admissions representative for the COLLEGE.
- When/if required, GATEWAY will provide the COLLEGE with any substantial curriculum updates prior to their release to enrolled GATEWAY students so that the COLLEGE may conduct a review for any necessary revisions to the course equivalency chart.
- The COLLEGE may refer students in need of specific courses not readily available at the COLLEGE to GATEWAY and GATEWAY will provide courses to students seeking general elective or general education credits referred by the COLLEGE. These courses will be offered at a 10% discount to standard pricing when courses are prepaid upon enrollment. If not prepaid, standard pricing will apply. The COLLEGE may alert GATEWAY of opportunities to market general education courses directly to their students when appropriate.
- GATEWAY will provide the COLLEGE with a primary contact and information to support referral of COLLEGE students to GATEWAY
- As a GATEWAY partner College, the COLLEGE will be entitled to a dedicated page on the GATEWAY website.

### **JOINT OBLIGATIONS**

- GATEWAY and the COLLEGE agree to exchange information and documents that will contribute to the maintenance and improvement of these transfer arrangements and promote effective cooperation between the two institutions.
- Information about this AGREEMENT will be available at both institutions.
- Transfer articulation materials developed by an articulating institution are not valid without an AGREEMENT signed by an officer of each institution.
- The COLLEGE will collaborate with GATEWAY in the development, distribution, and accuracy of all transfer articulation products to ensure clarity and transparency.

**Day to Day Point of Contact:**

Gateway Education, LLC  
Scott Livorno  
Director of College Partnerships  
[scottl@dlsii.com](mailto:scottl@dlsii.com)

South College  
James McCoy, Jr.  
Campus President - Orlando  
[jmccoy@south.edu](mailto:jmccoy@south.edu)

**Gateway Education, LLC (GATEWAY)**

David Christy  
Gateway Education, LLC  
107 North State Road 135  
Suite 302  
Greenwood, IN 46142  
E-mail: [davidc@gatewayeducation.com](mailto:davidc@gatewayeducation.com)

**South College**

Dr. Jay Stubblefield  
Chief Academic Officer  
3904 Lonas Drive  
Knoxville, TN 37909  
E-mail: [jstubblefield@south.edu](mailto:jstubblefield@south.edu)

**IN WITNESS WHEREOF**, the parties have caused their duly authorized officers to execute this Agreement on the date entered below.

**Gateway Education, LLC**  
David Christy  
President & Chief Operating Officer

  
\_\_\_\_\_  
Signature Date 4/22/22

**South College**  
Dr. Jay Stubblefield  
Chief Academic Officer

  
\_\_\_\_\_  
Signature Date 4-22-22

**Contact Information:**

107 North State Road 135, Suite 302  
Greenwood, IN 46142  
888-955-3276  
[davidc@gatewayeducation.com](mailto:davidc@gatewayeducation.com)

3904 Lonas Drive  
Knoxville, TN 37909  
865-251-1815  
[jstubblefield@south.edu](mailto:jstubblefield@south.edu)

Appendix A (See Attached)

**Appendix A**  
**Approved Transfer of Credit**  
**Chart**

South College Course Equivalent	ACE Course Offered by Gateway Education	Credit Hours Awarded
POL2761 - American Government	American Government	4.5
ENG2351 - Introduction to Literature	American Literature	4.5
MAT1100 - College Algebra	College Algebra	4.5
ENG1201 - English Composition	English Composition 1	4.5
ENG1211 - English Composition w Research	English Composition 2	4.5
HIS1031 - American History I	History of the United States I	4.5
HIS1041 - American History II	History of the United States II	4.5
General Elective/Humanities Elective	Humanities	4.0/4.5
PSY1811 - General Psychology	Introduction to Psychology	4.5
SOC1861 - Introduction to Sociology	Introduction to Sociology	4.5
General Elective/Social Science	Lifespan Developmental Psychology	4.0/4.5
COM1261 - Effective Communication	Foundations of Public Speaking	4.5
MAT2551 - Statistics	Statistics	4.5
General Elective/Social Science	Western Civilization I	4.0/4.5

 4/20/22  
 Signature Date

 4-22-22  
 Signature Date

**Gateway Education, LLC**  
 David Christy  
 President & Chief Operating Officer

**South College**  
 Dr. Jay Stubblefield  
 Chief Academic Officer